

Give your clients some choices

Your clients want choices. But they also want those choices to be *affordable, smart* and *flexible*, especially when it comes to designing their financial plans. With AdvisorDesigns you're able to address each of these concerns.

Price

- Highly competitive M&E charge decreases as account grows (base contract)
 - \$100,000 or more 0.85%
 - \$25,000 to \$99,999 0.95%
 - Less than \$25,000 1.10%

Administration fee: 0.25% to 0.60% (varies by subaccount)

Accounts less than \$50,000 will be charged a \$30 annual policy fee.

- Low cost allows clients to take advantage of:
 - Tax deferral for active asset allocation strategies: strategic, tactical, sector rotation and dynamic
 - Tax free exchanges between all subaccounts
 - A guaranteed death benefit
 - Automatic DCA
 - Asset allocation

Flexibility

- Innovative design¹
- 13 Rider options
- No withdrawal charge options
- Extra credit (3%, 4% or 5%)
- Death benefits
 - Annual step up
 - Guaranteed growth death benefit (GGDB) (3%, 5%, 6% or 7%)²
 - Combined annual step up and GGDB
- Living benefits
 - Guaranteed minimum income (3% or 5%)
- Withdrawal Charge Waivers²
 - Nursing Home
 - Terminal Illness
 - Disability
- Highly competitive compensation

Option	Issue Age < 81		Issue Age ≥ 81	
	Up-Front	Trail yr. 2+	Up-Front	Trail yr. 2+
A	6.50%	0.00%	2.50%	0.25%
B ³	5.00%	0.25%	2.50%	0.25%
C	2.50%	0.45%	2.50%	0.25%
D	0.00%	0.65%	0.00%	0.60%
No Withdrawal Charge ⁴	Up-Front	Trail yr. 1+		
	0.00%	1.00%		



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Preference

- A total of 38 fund options
- Unlimited trading with 24 advisor-friendly specialty funds from Rydex Funds
- 14 Buy and hold funds managed by nationally recognized money managers

Specialty Funds

RYDEX FUNDS

Sector Funds: *Banking, Basic Materials, Biotechnology, Consumer Products, Electronics, Energy, Energy Services, Financial Services, Health Care, Internet, Leisure, Precious Metals, Retailing, Technology, Telecommunications, Transportation, Utilities*

Index Funds: *Arktos, Large-Cap Europe, Large-Cap Japan, Nova, OTC, Ursa*

Money Market: *US Government Money Market*

Core Funds

AIM

Capital Appreciation

FEDERATED

High Income Bond II

US Government Securities II

FIDELITY

VIP II Contrafund

VIP II Index 500

VIP II Investment Grade Bond

VIP III Growth Opportunities

FRANKLIN

Small Cap

NEUBERGER BERMAN

Partners

Guardian Trust

OPPENHEIMERFUNDS

Global

STRONG

Opportunity II

TEMPLETON

Developing Markets

International

For Sales and Marketing ideas, contact the National Sales Center: 1-888-222-3003.

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¹ AdvisorDesigns Variable Annuity is subject to a pending patent application in the US Patent and Trade Mark Office.

² Not available in all states.

³ Default option. For Option D, trail begins in the 1st month. Refer to your Selling Agreement for complete details on the commission schedule.

⁴ When the Alternate Withdrawal Charge rider is in effect, the Alternate Withdrawal Charge rider commission schedule is used in place of the standard commission schedule. Refer to your Selling Agreement for complete details.

